



# Command Philosophy

We are a global, deployed, warfighting force tasked with the strategic defense of our nation. The Chief of Naval Operations states in his Sailing Directions that "Ready Sailors and Civilians will remain the source of the Navy's warfighting capability." And here, at Navy Recruiting Command, is where it all begins.

We are called upon to seek out, source and recruit the best and brightest young men and women to sustain and maintain the cadre of ready personnel. I am confident that we are committed to our mission and we will "Be Ready".

We will be ready through:

**Strong integrity-based leadership by:**

- Being courteous, polite and treating all people with dignity and respect.
- Providing all prospects, applicants, and Future Sailors with premier customer service.
- Representing our family, our service, and our nation in a dignified and honorable manner.

**Spirited teamwork by:**

- Communicating, collaborating, coordinating, and cooperating throughout the chain of command.
- Understanding that everyone, military and civilian, is a highly-valued member of our team.
- Fostering an environment where everyone knows their value and role is vital to mission achievement.

**Our commitment to excellence by:**

- Accepting personal responsibility and being accountable for actions.
- Rejecting personal temptations that challenge our Navy Core Values.
- Upholding a covenant with our Sailors and Civilians to equip, train, motivate and lead them to success.

We shall be ready to responsibly employ our assets to provide our recruiting field all of the necessary resources to deliver the highest quality Sailors to our fleet. We have a professional and moral obligation to uphold our covenant with our recruiting force—military and civilian—and our Future Sailors. Recruit Quality Today, Build for Tomorrow!

*Building tomorrow's future today.  
Embody our core values.*

*Recruit America's finest!  
Earn it and keep it.  
Always maintain your integrity.  
Dedicated to command, mission and family.  
You matter!*

It is truly an honor to serve as your Commander.  
With great respect,

*A. B. Andrews*

Annie B. Andrews  
Rear Admiral, United States Navy  
Commander, Navy Recruiting Command

